

STATE OF CALIFORNIA • OFFICE OF GOVERNOR GAVIN NEWSOM



Gavin Newsom

Governor

Dee Dee Myers

Director

Chris Dombrowski

Chief Deputy Director

Scott Dosick

Deputy Director, California Competes Tax Credit Program

Jee Liyanage

Assistant Deputy Director, California Competes Tax Credit Program

Governor's Office of Business and Economic Development 1325 J Street, 18th Floor Sacramento, CA 95814 CalCompetes@gobiz.ca.gov (916) 322-4051 **California Competes Tax Credit Program**

Committee Meeting

Thursday, June 16, 2022 1:00 p.m.

CalEPA Headquarters Building Sierra Hearing Room 1001 | Street Sacramento, CA 95814

And (via teleconference)
Jobs to Move America
525 S Hewitt Street
Los Angeles, CA 90013

And (via teleconference)
The Westin Denver International Airport
8300 Peña Blvd, Room 1306
Denver, CO 80249

And via Live Stream at: https://video.calepa.ca.gov

AGENDA

OPEN SESSION

- A. Call to Order and Roll Call
- B. Approval of Minutes from April 21, 2022, Committee Meeting
- C. Deputy Director's Report
 - Agenda Overview Agreements with 16 Businesses, Total Tax Credits \$178,257,469
- D. Discussion and Approval of California Competes Tax Credit Agreements

Total Recommended Tax Credits: \$175,957,469
Total Recommended Tax Credits after Adjusting for S-Corporation Law¹: \$178,257,469

¹ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).

MEMBERS:

Dee Dee Myers, Chair Director Governor's Office of Business and Economic Development

Fiona Ma *State Treasurer*

Keely Bosler, *Director Department of Finance*

Todd Walters, Appointee of the Senate Committee on Rules

Madeline Janis, Appointee of the Speaker of the Assembly



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1. Relativity Space, Inc.

Industry: Aerospace Research and Development and Manufacturing

Primary Location(s): Long Beach and Lompoc

Employee Net Increase: 1,044

Aggregate Investment: \$100,000,000 Amount of Tax Credit: \$30,712,469

Link to Tax Credit Agreement

2. Discord, Inc.

Industry: Online Communications Service Provider

Primary Location(s): San Francisco

Employee Net Increase: 1,434

Aggregate Investment: \$85,000,000
Amount of Tax Credit: \$27,900,000

Link to Tax Credit Agreement

3. Microsoft Corporation

Industry: Software Development

Primary Location(s): Mountain View, Carpinteria, Irvine, San Francisco, Sunnyvale

Employee Net Increase: 1,789

Aggregate Investment: \$400,000,000 Amount of Tax Credit: \$25,650,000

Link to Tax Credit Agreement

4. Astra Space Operations, Inc.

Industry: Aerospace Research and Development and Manufacturing Primary Location(s): Alameda, Fairfield, Vandenberg Air Force Base

Employee Net Increase: 664

Aggregate Investment: \$300,000,000 Amount of Tax Credit: \$25,000,000

Link to Tax Credit Agreement

5. Epirus, Inc.

Industry: Power Efficiency Hardware and Software Development

Primary Location(s): Torrance, Hawthorne, and Unknown

Employee Net Increase: 603

Aggregate Investment: \$36,300,000 Amount of Tax Credit: \$20,000,000

Link to Tax Credit Agreement



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6. USWTE-CA1 LLC

Industry: Recycled Plastic and Rubber Biofuel Manufacturing

Primary Location(s): Redding, Adelanto, Unknown

Employee Net Increase: 383

Aggregate Investment: \$610,500,000
Amount of Tax Credit: \$15,000,000

Link to Tax Credit Agreement

7. Luminous Computing, Inc.

Industry: Semiconductor Engineering and Manufacturing

Primary Location(s): Santa Clara

Employee Net Increase: 895

Aggregate Investment: \$108,600,000 Amount of Tax Credit: \$13,000,000

Link to Tax Credit Agreement

8. System1 OpCo LLC

Industry: Online Advertising

Primary Location(s): Marina Del Rey

Employee Net Increase: 197

Aggregate Investment: \$7,000,000
Amount of Tax Credit: \$5,500,000

Link to Tax Credit Agreement

9. Convoso, Inc.

Industry: Software Development

Primary Location(s): Los Angeles County and Woodland Hills

Employee Net Increase: 195

Aggregate Investment: \$5,650,000 Amount of Tax Credit: \$2,400,000

Link to Tax Credit Agreement

10. Fireclay Tile, Inc.

Industry: Glass, Tile, and Brick Manufacturing

Primary Location(s): Aromas

Employee Net Increase: 148

Aggregate Investment: \$18,535,000 Amount of Tax Credit: \$2,000,000

Link to Tax Credit Agreement



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11. Global Algae Holdings, Inc.

Industry: Commercial Algae Farm Primary Location(s): Shandon

Employee Net Increase: 52

Aggregate Investment: \$46,169,849 Amount of Tax Credit: \$2,000,000

Link to Tax Credit Agreement

12. Re-Match USA, Inc.

Industry: Artificial Turf Recycling Primary Location(s): Unknown

Employee Net Increase: 44

Aggregate Investment: \$40,500,000 Amount of Tax Credit: \$2,000,000

Link to Tax Credit Agreement

13. Response Envelope, Inc.

Industry: Paper Straw and Envelope Manufacturing

Primary Location(s): Ontario

Employee Net Increase: 35

Aggregate Investment: \$10,000,000
Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement

14. Communaute LLC

Industry: Apparel Design and Manufacturing Primary Location(s): Van Nuys and Los Angeles

Employee Net Increase: 101

Aggregate Investment: \$3,800,000 Amount of Tax Credit: \$1,325,000

Link to Tax Credit Agreement

15. Golden State Foods Corp.

Industry: Food Manufacturing

Primary Location(s): City Of Industry

Employee Net Increase: 29

Aggregate Investment: \$10,000,000
Amount of Tax Credit: \$1,000,000

Link to Tax Credit Agreement



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16. Hanger, Inc.

Industry: Prosthetics Manufacturing

Primary Location(s): Fresno and Westminster

Employee Net Increase: 25

Aggregate Investment: \$3,750,000 Amount of Tax Credit: \$970,000

<u>Link to Tax Credit Agreement</u>

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E. Discussion and Approval of Recommendations for California Competes Tax Credit Recapture
Total Tax Credits Recommended to be Recaptured: \$23,281,100

Total Tax Credits Recommended to be Recaptured after

Adjusting for S-Corporation Law²: \$24,225,600

1. Magic Leap, Inc.

Industry: 3D Technology Development

Primary Location(s): Mountain View and Santa Monica

Amount of Tax Credit Awarded: \$3,300,000

Amount of Tax Credit Recaptured: \$3,300,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Magic Leap, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

2. NuVasive, Inc.

Industry: Medical Device Manufacturing

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$3,000,000
Amount of Tax Credit Recaptured: \$2,400,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

NuVasive, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

² One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



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The Trade Desk, Inc. Industry: Software Development

Primary Location(s): Ventura

Amount of Tax Credit Awarded:

\$3,100,000

Amount of Tax Credit Recaptured:

\$1,860,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

The Trade Desk, Inc. 's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

4. Digital Map Products, Inc.

Industry: Mapping Software Development

Primary Location(s): Irvine

Amount of Tax Credit Awarded: \$1,690,000

Amount of Tax Credit Recaptured: \$1,690,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Digital Map Products, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

5. Medidata Solutions, Inc.

Industry: Research and Development in Biotechnology

Primary Location(s): San Francisco

Amount of Tax Credit Awarded: \$2,000,000
Amount of Tax Credit Recaptured: \$1,600,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Medidata Solutions, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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6. Prolacta Bioscience, Inc.

Industry: Biological Product Manufacturing

Primary Location(s): Duarte, City of Industry, and Unknown

Amount of Tax Credit Awarded: \$2,000,000

Amount of Tax Credit Recaptured: \$1,600,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Prolacta Bioscience, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

7. Califia Farms LLC

Industry: Beverage Manufacturing

Primary Location(s): Bakersfield, Los Angeles, and Central Valley

Amount of Tax Credit Awarded: \$2,450,000

Amount of Tax Credit Recaptured: \$1,500,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Califia Farms LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

8. Procore Technologies, Inc.

Industry: Software Developer

Primary Location(s): Carpinteria, San Jose, and San Diego

Amount of Tax Credit Awarded: \$2,500,000

Amount of Tax Credit Recaptured: \$1,500,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Procore Technologies, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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9. Charge Bliss, Inc.

Industry: Electric Systems Manufacturing and Installation Services

Primary Location(s): Richmond and Carson

Amount of Tax Credit Awarded: \$1,250,000
Amount of Tax Credit Recaptured: \$1,250,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Charge Bliss, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

10. Macy's.com LLC (Macy's.com, Inc.)

Industry: E-Commerce Technology Primary Location(s): San Francisco

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit Recaptured: \$1,000,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

GO-Biz has determined that Macy's.com LLC (Macy's.com, Inc.) is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and Macy's.com LLC (Macy's.com, Inc.) and recapture its CCTC.

11. Teletrac Navman US Ltd.

Industry: GPS Software Development and Integration Primary Location(s): Garden Grove and Pleasanton

Amount of Tax Credit Awarded: \$850,000

Amount of Tax Credit Recaptured: \$850,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Teletrac Navman US Ltd. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



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12. Drink, Inc.

Industry: Beverage Distribution Primary Location(s): Richmond

Amount of Tax Credit Awarded: \$700,000 Amount of Tax Credit Recaptured: \$700,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Drink, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

13. IDEO LP

Industry: Web Design and Marketing Services Primary Location(s): San Francisco and Palo Alto

Amount of Tax Credit Awarded: \$700,000

Amount of Tax Credit Recaptured: \$560,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

IDEO LP's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

14. Chef Works, Inc.

Industry: Apparel Manufacturer, Design, and Distribution Services

Primary Location(s): Poway

Amount of Tax Credit Awarded: \$330,000

Amount of Tax Credit Recaptured: \$330,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Chef Works, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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15. Signature Analytics LLC

Industry: Accounting Services

Primary Location(s): San Diego, Irvine, and Long Beach

Amount of Tax Credit Awarded: \$550,000

Amount of Tax Credit Recaptured: \$330,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Signature Analytics LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

16. Huhtamaki, Inc.

Industry: Food and Beverage Packaging Design and Manufacturing

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$310,000 Amount of Tax Credit Recaptured: \$310,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Huhtamaki, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

17. UB, Inc.

Industry: Commercial Bakery

Primary Location(s): West Sacramento

Amount of Tax Credit Awarded: \$400,000

Amount of Tax Credit Recaptured: \$300,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

UB, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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18. ALOM Technologies Corp

Industry: Supply Chain Management Services

Primary Location(s): Fremont, Milpitas, San Leandro, and Unknown

Amount of Tax Credit Awarded: \$1,000,000

Amount of Tax Credit Recaptured: \$225,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

ALOM Technologies Corp's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

19. DDs Bakery, Inc.

Industry: Commercial Bakery Primary Location(s): Fresno

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit Recaptured: \$200,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

DDs Bakery, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

20. J. Moraga Construction, Inc.

Industry: Commercial and Institutional Building Construction Services

Primary Location(s): Merced

Amount of Tax Credit Awarded: \$250,000

Amount of Tax Credit Recaptured: \$200,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

J. Moraga Construction, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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21. Kinkisharyo (USA), Inc.

Industry: Light Rail Vehicle Manufacturing

Primary Location(s): Palmdale Amount of Tax Credit Awarded:

Amount of Tax Credit Awarded: \$450,000

Amount of Tax Credit Recaptured: \$180,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Kinkisharyo (USA), Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

22. All-Weather Architectural Aluminum, Inc.

Industry: Metal Window and Door Manufacturing

Primary Location(s): Vacaville

Amount of Tax Credit Awarded: \$275,000
Amount of Tax Credit Recaptured: \$172,500

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

All-Weather Architectural Aluminum, Inc. 's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

23. Civitas Advisors, Inc.

Industry: Consulting Services
Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit Recaptured: \$160,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Civitas Advisors, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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24. Kinkisharyo (USA), Inc. (2nd Award)

Industry: Light Rail Vehicle Manufacturing

Primary Location(s): Palmdale Amount of Tax Credit Awarded: Amount of Tax Credit Recaptured:

\$417,600

\$117,600

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Kinkisharyo (USA), Inc. (2nd Award)'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

25. Burrell Consulting Group, Inc.

Industry: Engineering Consulting Services

Primary Location(s): Roseville

Amount of Tax Credit Awarded: \$270,000 Amount of Tax Credit Recaptured: \$108,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Burrell Consulting Group, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

26. 23 Bottles of Beer LLC

Industry: Craft Brewing

Primary Location(s): Windsor

Amount of Tax Credit Awarded: \$1,500,000

Amount of Tax Credit Recaptured: \$100,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

23 Bottles of Beer LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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27. North Star Sensors LLC

Industry: Thermometer Manufacturer

Primary Location(s): Oceanside

Amount of Tax Credit Awarded: \$100,000

Amount of Tax Credit Recaptured: \$100,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

North Star Sensors LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

28. West Kern Environmental Consulting LLC

Industry: Environmental Consulting Services

Primary Location(s): Bakersfield

Amount of Tax Credit Awarded: \$150,000

Amount of Tax Credit Recaptured: \$90,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

West Kern Environmental Consulting LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

29. Fleet Guy LLC

Industry: Vehicle Refurbishing Services

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$80,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Fleet Guy LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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30. Newomics, Inc.

Industry: Biotechnology Research and Development

Primary Location(s): Emeryville

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$80,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Newomics, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

31. Sentek Consulting, Inc.

Industry: Cyber Security Consulting and Services

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$125,000
Amount of Tax Credit Recaptured: \$75,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Sentek Consulting, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2020 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

32. Globizz Corporation

Industry: Business Management Consulting Services

Primary Location(s): Gardena

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$60,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Globizz Corporation's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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33. John Hawley Wines, Inc.

Industry: Winery

Primary Location(s): Healdsburg

Amount of Tax Credit Awarded: \$70,000

Amount of Tax Credit Recaptured: \$45,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

John Hawley Wines, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

34. Symphony Financial Planning LLC

Industry: Financial Planning and Management Services

Primary Location(s): Davis

Amount of Tax Credit Awarded: \$100,000
Amount of Tax Credit Recaptured: \$40,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Symphony Financial Planning LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

35. Just Say Music

Industry: Musical Instrument Instruction and Repair Services

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$60,000
Amount of Tax Credit Recaptured: \$36,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Just Say Music's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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36. Mazzei Injector Company LLC

Industry: Water Treatment Technology Research and Developmen

Primary Location(s): Bakersfield

Amount of Tax Credit Awarded: \$90,000
Amount of Tax Credit Recaptured: \$36,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Mazzei Injector Company LLC's California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

37. Riskalyze, Inc.

Industry: Software Developer Primary Location(s): Auburn

Amount of Tax Credit Awarded: \$85,000
Amount of Tax Credit Recaptured: \$34,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Riskalyze, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year. Any credit not maintained for three subsequent years after the year in which the milestones are achieved is subject to recapture in order to be made available to other California businesses.

38. Williams + Paddon/Architects + Planners, Inc.

Industry: Architectural Services

Primary Location(s): Sacramento and Roseville

Amount of Tax Credit Awarded: \$40,000

Amount of Tax Credit Recaptured: \$32,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Williams + Paddon/Architects + Planners, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



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39. Flight Light, Inc.

Industry: Industrial Lighting Manufacturing

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$30,000 Amount of Tax Credit Recaptured: \$30,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Flight Light, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2021 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

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F. Discussion and Approval of Recommendations for Modified California Competes Tax Credit Recapture

Total Recommended Tax Credits to be Recaptured: \$2,290,000

Total Recommended Tax Credits to be Recaptured after

Adjusting for S-Corporation Law³: \$2,555,000

1. Millennium Space Systems, Inc.

Industry: Aerospace Component Manufacturing

Primary Location(s): El Segundo

Amount of Tax Credit Awarded: \$1,800,000

Previous Amount of Tax Credit Recaptured: \$1,080,000

Additional Amount of Tax Credit to be Recaptured: \$720,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Millennium Space Systems, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On June 17, 2021, the Committee recaptured \$1,080,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$720,000.

Macy's.com LLC (Macy's.com, Inc.) (2nd Award)
 Industry: E-Commerce Technology and Marketing

Primary Location(s): San Francisco

Amount of Tax Credit Awarded: \$2,700,000

Previous Amount of Tax Credit Recaptured: \$2,000,000

Additional Amount of Tax Credit to be Recaptured: \$700,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Macy's.com LLC (Macy's.com, Inc.) (2nd Award)'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On April 22, 2022, the Committee recaptured \$2,000,000. GO-Biz has determined that Macy's.com LLC (Macy's.com, Inc.) (2nd Award) is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee recapture the remaining \$700,000.

³ One-third of the California Competes Tax Credit may be utilized by an S-Corporation to offset the tax on net income at the S-Corporation level (R&TC §23803(a)(1)). The remaining two-thirds is disregarded and may not be used as a carryover for the S-Corporation (R&TC §23803(a)(2)(A)). However, the full amount of the California Competes Tax Credit is also passed through to the S-Corporation's shareholders (R&TC §23803(a)(2)(F)).



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3. The Gill Corporation

Industry: Fabricated Metal Product Manufacturing

Primary Location(s): El Monte

Amount of Tax Credit Awarded: \$1,000,000

Previous Amount of Tax Credit Recaptured: \$125,000

Additional Amount of Tax Credit to be Recaptured: \$625,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

The Gill Corporation's California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On April 22, 2022, the Committee recaptured \$125,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$625,000.

4. Hunter Industries Incorporated

Industry: Irrigation and Sprinkler Manufacturing

Primary Location(s): San Marcos

Amount of Tax Credit Awarded: \$850,000
Previous Amount of Tax Credit Recaptured: \$340,000
Additional Amount of Tax Credit to be Recaptured: \$170,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Hunter Industries Incorporated's California Competes Tax Credit Agreement expired at the end of its 2020 tax year which was the final year to achieve the milestones and claim any corresponding credit. On June 17, 2021, the Committee recaptured \$340,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$170,000.



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5. Blazer and Flip Flops, Inc. dba The Experience Engine, Inc.

Industry: Custom Computer Programming Services

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$200,000
Previous Amount of Tax Credit Recaptured: \$125,000
Additional Amount of Tax Credit to be Recaptured: \$75,000

Link to Tax Credit Agreement to be Recaptured

Reason for Credit Recapture:

Blazer and Flip Flops, Inc. dba The Experience Engine, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2019 tax year which was the final year to achieve the milestones and claim any corresponding credit. On November 4, 2021, the Committee recaptured \$125,000. Any credit not maintained for three subsequent years after the year in which the milestones are achieved must be recaptured in order to be made available to other California businesses. Accordingly, GO-Biz recommends that the CCTC Committee recapture \$75,000.

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G. Public Comment

H. Adjournment

The numerical order of items on this agenda is for convenience of reference. Items may be taken out of order upon the request of the California Competes Tax Credit Committee Chair or Committee Members. This notice and agenda can be obtained at:

www.business.ca.gov/CalCompetes.aspx. For additional information regarding this notice and agenda, please contact Jee Liyanage,
Assistant Deputy Director, at 916-322-2669 or jeevani.liyanage@gobiz.ca.gov. The Governor's Office of Business and Economic
Development complies with the Americans with Disabilities Act by ensuring that the facilities are accessible to persons with disabilities, and by providing this notice and agenda and related information in alternative formats when requested. If you need further assistance, including disability-related modifications or accommodations, you may contact Jee Liyanage no later than five calendar days before the meeting.